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UNITED STATES DISTRICT COURT
 NORTHERN DISTRICT OF CALIFORNIA
 SAN JOSE DIVISION

CISCO SYSTEMS, INC.,

Plaintiff,

v.

ARISTA NETWORKS, INC.,

Defendant.

Case No. 5:14-cv-05344-BLF (NC)

**DECLARATION OF RYAN WONG IN
 SUPPORT OF DEFENDANT ARISTA
 NETWORKS, INC.'S OPPOSITION TO
 CISCO SYSTEMS, INC.'S MOTION FOR
 PARTIAL SUMMARY JUDGMENT**

Date: August 4, 2016
 Time: 9:00 a.m.
 Dept.: Courtroom 3–5th Floor
 Judge: Hon. Beth Labson Freeman

Date Filed: December 5, 2014

Trial Date: November 21, 2016

1 I, Ryan Wong, declare:

2 1. I am an attorney licensed to practice law in the State of California and admitted to
3 practice before this Court. I am an associate at the law firm of Keker & Van Nest LLP and
4 counsel for Defendant Arista Networks, Inc. (“Arista”) in the above-captioned action. I have
5 personal knowledge of the facts stated herein and, if called as a witness, I could testify
6 competently thereto.

7 2. I submit this declaration in support of Arista’s Opposition to Cisco’s Motion for
8 Partial Summary Judgment.

9 3. Attached hereto as **Appendix A** is a list of exhibits submitted in support of
10 Arista’s Opposition to Cisco’s Motion for Partial Summary Judgment.

11 4. Attached hereto as **Exhibit 1** is a true and correct copy of excerpts of the
12 deposition transcript of Kirk Loughheed, taken November 20, 2015.

13 5. Attached hereto as **Exhibit 2** is a true and correct copy of excerpts of the
14 deposition transcript of Greg Satz, taken March 23, 2016.

15 6. Attached hereto as **Exhibit 3** is a true and correct copy of U.S. Patent 7,953,886,
16 Bansal et al, dated May 31, 2011.

17 7. Attached hereto as **Exhibit 4** is a true and correct copy of excerpts of the
18 deposition transcript of Anthony J. Li, taken February 1, 2016.

19 8. Attached hereto as **Exhibit 5** is a true and correct copy of excerpts of the
20 deposition transcript of Gavin Cato (Dell, Inc. corporate witness), taken May 20, 2016.

21 9. Attached hereto as **Exhibit 6** is a true and correct copy of excerpts of a manual
22 “HP Networking and Cisco CLI Reference Guide”, dated March 2010.

23 10. Attached hereto as **Exhibit 7** is a true and correct copy of an email from Jeanne
24 Beliveau-Dunn to Gary Moore dated August 21, 2013 and bates labeled CSI-CLI-03126889–CSI-
25 CLI-03126890 (Kathail Ex. 1522).

26 11. Attached hereto as **Exhibit 8** is a true and correct copy of an email from Jim
27 Forster to John Chapman dated October 6, 2005 and bates labeled CSI-CLI-02918192.

1 12. Attached hereto as **Exhibit 9** is a true and correct copy of a compilation of
2 documents produced in this litigation with bates numbers ARISTANDCA00010591;
3 ARISTANDCA00009488; CSI-ANI-00252097; CSI-CLI-00843944 (Ex. 1517); CSI-CLI-
4 01134108 (Ex. 1518); CSI-ANI-00324177 (Ex. 1519); and the document marked as Exhibit 1520.

5 13. Attached hereto as **Exhibit 10** is a true and correct copy of a Network World
6 Article “Grueling performance testing exposes weaknesses in Cisco, HP switches”, dated January
7 18, 2010 (Jiandani Ex. 607).

8 14. Attached hereto as **Exhibit 11** is a true and correct copy of excerpts of the
9 deposition transcript of Dan Lang, taken May 20, 2016.

10 15. Attached hereto as **Exhibit 12** is a true and correct copy of an article “Forget
11 Amazon, Google, Apple, Facebook: This is the Gem Powering the Cloud”, dated May 19, 2016,
12 bates labeled ARISTANDCA00269689–ARISTANDCA00269698.

13 16. Attached hereto as **Exhibit 13** is a true and correct copy of an Arista Presentation
14 “Reinventing Data Center Switching” bates labeled ANI-ITC-944_945-1689417–ANI-ITC-
15 944_945-1689436.

16 17. Attached hereto as **Exhibit 14** is a true and correct copy of excerpts of an Arista
17 Presentation “Capitalizing on the Cloud Opportunity”, bates labeled ANI-ITC-944_945-3735225
18 and ANI-ITC-944_945-3735231.

19 18. Attached hereto as **Exhibit 15** is a true and correct copy of a compilation of
20 documents produced in this litigation with bates numbers CSI-CLI-06360284; CSI-CLI-
21 06360731; the document marked as Deposition Exhibit 1202; and deposition excerpts of Drew
22 Pletcher and Deepak Malik.

23 19. Attached hereto as **Exhibit 16** is a true and correct copy of an email from Pramod
24 Srivatsa to Jiandani dated January 20, 2010 and bates labeled CSI-ANI-00389750- CSI-ANI-
25 00389772 (Jiandani Ex. 606).

26 20. Attached hereto as **Exhibit 17** is a true and correct copy of excerpts of the
27 deposition transcript of Phillip Remaker, taken March 31, 2016.

21. Attached hereto as **Exhibit 18** is a true and correct copy of excerpts of the deposition transcript of Kirk Lougheed, taken April 4, 2016.

22. Attached hereto as **Exhibit 19** is a true and correct copy of an email from Harish Patil dated July 26, 2006 and bates labeled CSI-CLI-00816815.

23. Attached hereto as **Exhibit 20** is a true and correct copy of excerpts of the deposition transcript of Tong Liu, taken January 15, 2016.

24. Attached hereto as **Exhibit 21** is a true and correct copy of compilation of deposition excerpts of Anthony Li; Kirk Lougheed (November 20, 2015 and April 4, 2016); and Greg Satz.

25. Attached hereto as **Exhibit 22** is a true and correct copy of excerpts of the deposition transcript of Ramanathan Kavasseri, taken February 23, 2016.

26. Attached hereto as **Exhibit 23** is a true and correct copy of an article entitled “Protecting Innovation” by Mark Chandler, dated December 5, 2014 (Lang Ex. 1012).

27. Attached hereto as **Exhibit 24** is a true and correct copy of excerpts of the deposition transcript of Pradeep Kumar Kathail, taken May 27, 2016.

28. Attached hereto as **Exhibit 25** is a true and correct copy of a Cisco presentation dated October 21, 2004 and bates labeled CSI-CLI-02635203–CSI-CLI-02635232 (Remaker Ex. 413).

29. Attached hereto as **Exhibit 26** is a true and correct copy of an email from Phillip Remaker dated January 12, 1999 and bates labeled CSI-CLI-00754391–CSI-CLI-00754395 (Remaker Ex. 436).

30. Attached hereto as **Exhibit 27** is a true and correct copy of version 5 of a Cisco CLI design document bates labeled CSI-CLI-00836643–CSI-CLI-00836652.

31. Attached hereto as **Exhibit 28** is a true and correct copy of an email from Jan Vilhuber dated October 22, 1997 and bates labeled CSI-CLI-00749938–CSI-CLI-00749940.

32. Attached hereto as **Exhibit 29** is a true and correct copy of excerpts of the deposition transcript of Devadas Patil, taken February 21, 2016.

1 33. Attached hereto as **Exhibit 30** is a true and correct copy of excerpts of the
2 deposition transcript of Adam Sweeney, taken January 29, 2016.

3 34. Attached hereto as **Exhibit 31** is a true and correct copy of version 5 of a Cisco
4 CLI design document bates labeled CSI-CLI-04824213.

5 35. Attached hereto as **Exhibit 32** is a true and correct copy of an email from Philip
6 Remaker to Carl Schaefer dated January 12, 1999 and bates labeled CSI-CLI-00754391–CSI-
7 CLI-00754395.

8 36. Attached hereto as **Exhibit 33** is a true and correct copy of excerpts of the
9 deposition transcript of Phillip Remaker, taken March 30, 2016.

10 37. Attached hereto as **Exhibit 34** is a true and correct copy of excerpts of the
11 deposition transcript of Lorenz Redlefsen, taken April 15, 2016.

12 38. Attached hereto as **Exhibit 35** is a true and correct copy of excerpts from the Cisco
13 IOS Command Modes Manual, bates labeled CSI-CLI-00567718.

14 39. Attached hereto as **Exhibit 36** is a true and correct copy of excerpts of the rough
15 deposition transcript of John Black, taken June 30, 2016.

16 40. Attached hereto as **Exhibit 37** is a true and correct copy of excerpts of the
17 Opening Expert Report of Kevin Almeroth Regarding Copying, submitted June 3, 2016.

18 41. Attached hereto as **Exhibit 38** is a true and correct copy of excerpts of the
19 deposition transcript of Philip Kasten (Juniper Networks corporate witness), taken February 16,
20 2016.

21 42. Attached hereto as **Exhibit 39** is a true and correct copy of excerpts of a Juniper
22 Networks ERX Edge Routers Command Reference Guide, bates labeled 19008JNPR00146233

23 43. Attached hereto as **Exhibit 40** is a true and correct copy of excerpts of a Juniper
24 Networks JunosE Software for E Series Broadband Services Routers, Systems Basics
25 Configuration Guide, bates labeled 19008JNPR00144310.

26 44. Attached hereto as **Exhibit 41** is a true and correct copy of excerpts of the
27 deposition transcript of Balaji Venkatraman (Hewlett Packard Enterprise corporate witness),
28 taken May 2, 2016.

45. Attached hereto as **Exhibit 42** is a true and correct copy of excerpts of a Brocade FastIron Command Reference Manual, dated September 30, 2014 and bates labeled ARISTANDCA_BROCADE01336032.

46. Attached hereto as **Exhibit 43** is a true and correct copy of a Brocade ICX 7450 Switch FAQs, bates labeled CSI-CLI-02246711–CSI-CLI-02246718.

47. Attached hereto as **Exhibit 44** is a true and correct copy of Cisco Presentation dated June 1, 2007 and bates labeled CSI-CLI-05646048–CSI-CLI-05646068.

48. Attached hereto as **Exhibit 45** is a true and correct copy of a Cisco manual bates labeled CSI-CLI-04057694–CSI-CLI-04057710.

49. Attached hereto as **Exhibit 46** is a true and correct copy of a NextHop Technologies document dated February 2006 and bates labeled CSI-CLI-06018032–CSI-CLI-06018056.

50. Attached hereto as **Exhibit 47** is a true and correct copy of a Hewlett-Packard data sheet bates labeled CSI-CLI-06023246 – CSI-CLI-06023256.

51. Attached hereto as **Exhibit 48** is a true and correct copy of excerpts of the deposition transcript of Deepak Malik, taken May 19, 2016.

52. Attached hereto as **Exhibit 49** is a true and correct copy of a Cisco presentation bates labeled CSI-ANI-00056464–CSI-ANI-00056464.000062 (Malik Ex. 869)

53. Attached hereto as **Exhibit 50** is a true and correct copy of the metadata for Malik Exhibit 869, which is attached to this declaration as Exhibit 49.

54. Attached hereto as **Exhibit 51** is a true and correct copy of excerpts of the deposition transcript of John Hartingh, taken May 18, 2016.

55. Attached hereto as **Exhibit 52** is a true and correct copy of excerpts of the deposition transcript of Drew Pletcher, taken May 26, 2016.

56. Attached hereto as **Exhibit 53** is a true and correct copy of an email from Joshi Praveen to Cisco employees dated July 11, 2002, and bates labeled CSI-CLI-01110668–CSI-CLI-01110669.

1 57. Attached hereto as **Exhibit 54** is a true and correct copy of an email from Alon
2 Bernstein to William Westfield dated April 15, 2008 and bates labeled CSI-CLI-02943915.

3 58. Attached hereto as **Exhibit 55** is a true and correct copy of an email from Siva
4 Valliappan dated July 8, 2005 and bates labeled CSI-CLI-00807360–CSI-CLI-00807378.

5 59. Attached hereto as **Exhibit 56** is a true and correct copy of a Cisco product
6 requirements document bates labeled CSI-CLI-00836802–CSI-CLI-00836834.

7 60. Attached hereto as **Exhibit 57** is a true and correct copy of an email from Phillip
8 Remaker to Rick Pratt dated April 15, 2008 and bates labeled CSI-CLI-01133437.

9 61. Attached hereto as **Exhibit 58** is a true and correct copy of an analysis report
10 regarding Cisco products dated December 6, 2011 and bates labeled CSI-CLI-03766046–CSI-
11 CLI-03766051.

12 62. Attached hereto as **Exhibit 59** is a true and correct copy of a presentation dated
13 October 24, 2001 and bates labeled CSI-CLI-04978736–CSI-CLI-04978803.

14 63. Attached hereto as **Exhibit 60** is a true and correct copy of excerpts of a Cisco
15 presentation dated June 20, 2012 (CSI-ANI-00059530 at .0046).

16 64. Attached hereto as **Exhibit 61** is a true and correct copy of a letter from Cisco
17 counsel to Linda Chao of Stanford dated December 18, 2002 and bates labeled CSI-CLI-
18 01326890.

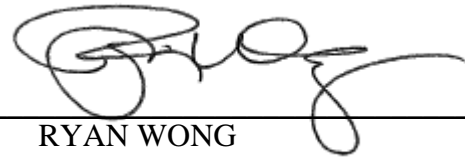
19 65. Attached hereto as **Exhibit 62** is a true and correct copy of compilation of
20 deposition excerpts of Kevin Almeroth, Kirk Lougheed (Nov. 20, 2015 and April 4, 2016),
21 Anthony Li, and Greg Satz.

22 66. Attached hereto as **Exhibit 63** is a true and correct copy of a compilation of
23 deposition excerpts of Ramanathan Kavasseri, Tong Liu, Kirk Lougheed (Nov. 20, 2015),
24 Devadas Patil, Phillip Remaker (March 31, 2016), and Greg Satz.

25 67. Attached hereto as **Exhibit 64** is a true and correct copy of a compilation of
26 documents produced in this litigation with bates numbers ARISTANDCA13681614;
27 ARISTANDCA00264627; ARISTANDCA13363443; ARISTANDCA00224908 (Ex. 639);
28 ARISTANDCA00265444 (Ex. 957); and ARISTANDCA00265424 (Ex. 958).

Executed July 14 2016, at San Francisco, California.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.



RYAN WONG